

Real Estate Market Activity Table

Regional Residential Benton and Washington Counties

2011 Thru November

Accumulated Existing Home Market-From January 1st

Price Range	End of Mn Listings	Accum Sales	Sales / Month	Months Supply	DOMP (Median)	P/SF (Median)	SP/LP (Median)	Sales Volume	Price Range
0-99	893	2083	189	4.7	64	\$45	96.6%	\$128,571,790	0-99
100-149	721	1118	102	7.1	67	\$69	96.3%	\$132,751,261	100-149
150-199	568	630	57	9.9	73	\$80	96.0%	\$104,416,592	150-199
200-249	290	342	31	9.3	91	\$88	95.8%	\$73,704,099	200-249
250-299	289	226	21	14.1	103	\$89	95.4%	\$59,159,099	250-299
300-349	166	121	11	15.1	83	\$99	95.2%	\$37,615,267	300-349
350-399	143	104	9	15.1	76	\$102	94.7%	\$36,991,755	350-399
400-449	80	66	6	13.3	89	\$108	94.7%	\$26,729,465	400-449
450-499	83	51	5	17.9	129	\$121	93.9%	\$22,485,460	450-499
500-549	42	22	2	21.0	143	\$113	94.2%	\$10,523,600	500-549
550-599	39	22	2	19.5	138	\$120	94.6%	\$11,846,940	550-599
600-699	53	18	2	32.4	79	\$138	95.2%	\$11,163,050	600-699
700-799	38	16	1	26.1	126	\$142	91.2%	\$10,899,000	700-799
800-999	38	18	2	23.2	126	\$160	89.9%	\$14,586,058	800-999
1,000+	49	13	1	41.5	36	\$199	88.5%	\$18,051,860	1,000+
Totals	3,492	4,850	441	7.9	71	\$66	96.0%	\$699,495,296	Totals

Accumulated New Construction Market

Price Range	End of Mn Listings	Accum Sales	Sales / Month	Months Supply	DOMP (Median)	P/SF (Median)	SP/LP (Median)	Sales Volume	Price Range
0-99	0	11	1	0.0	238	\$53	97.2%	\$811,200	0-99
100-149	60	112	10	5.9	104	\$88	100.0%	\$15,005,062	100-149
150-199	88	133	12	7.3	88	\$94	100.0%	\$22,534,430	150-199
200-249	66	77	7	9.4	127	\$102	100.0%	\$17,293,931	200-249
250-299	71	114	10	6.9	106	\$105	100.0%	\$31,276,800	250-299
300-349	28	48	4	6.4	100	\$106	100.0%	\$15,632,007	300-349
350-399	19	17	2	12.3	53	\$108	100.0%	\$6,323,126	350-399
400-449	4	7	1	6.3	142	\$126	98.6%	\$2,925,700	400-449
450-499	4	3	0	14.7	196	\$125	97.3%	\$1,405,600	450-499
500-549	2	3	0	7.3	94	\$126	96.5%	\$1,515,000	500-549
550-599	3	2	0	16.5	26	\$141	100.6%	\$1,184,000	550-599
600-699	4	6	1	7.3	231	\$143	98.7%	\$3,837,000	600-699
700-799	2	2	0	11.0	186	\$151	98.7%	\$1,429,000	700-799
800-999	1	1	0	11.0	387	\$163	98.8%	\$810,000	800-999
1,000+	0	0	---	---	---	---	---	\$0	1,000+
Totals	352	536	48.7	7.2	101	\$100	100.0%	\$121,982,856	Totals

Total Market-All Price Categories

Accumulated to Date

End of Mn Listings	Accum Sales	Ave Sales / Month	Months Supply	DOMP (Median)	P/SF (Median)	SP/LP (Median)	Sales	Volume
3,844	5,386	489.6	7.9	75	\$68.9	96.5%	\$821,478,152	
Median Sales Prices								
			Existing	New Cons	Total			
			\$110,000	\$207,000	\$119,900			

Data is taken from the MLS database on the 12th of December and should be considered a preliminary report. Inventory as of end of previous month. Sales and listings not in the database and Time Shares are excluded.

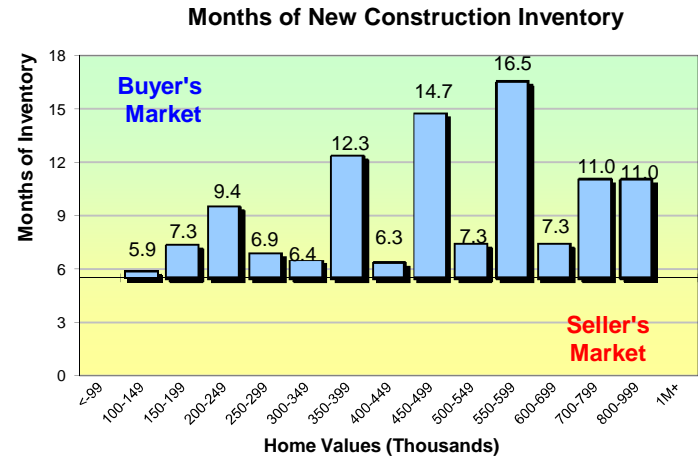
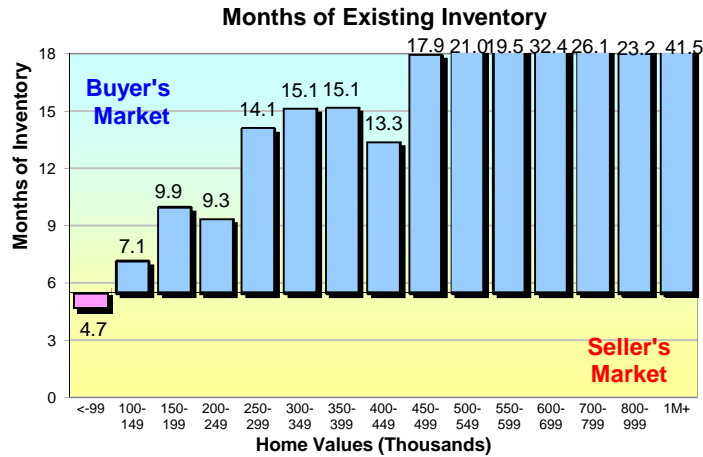
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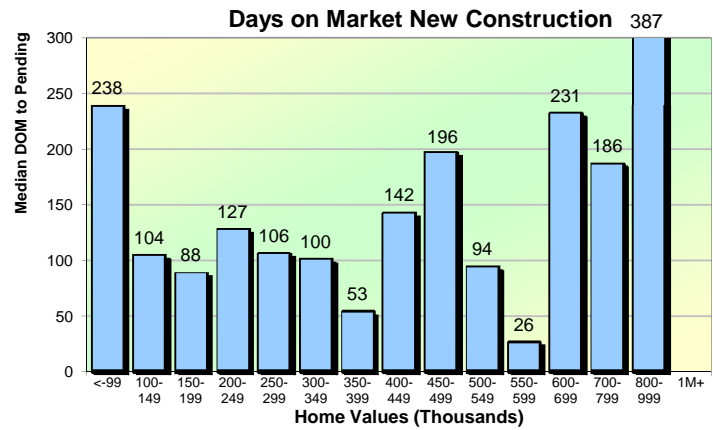
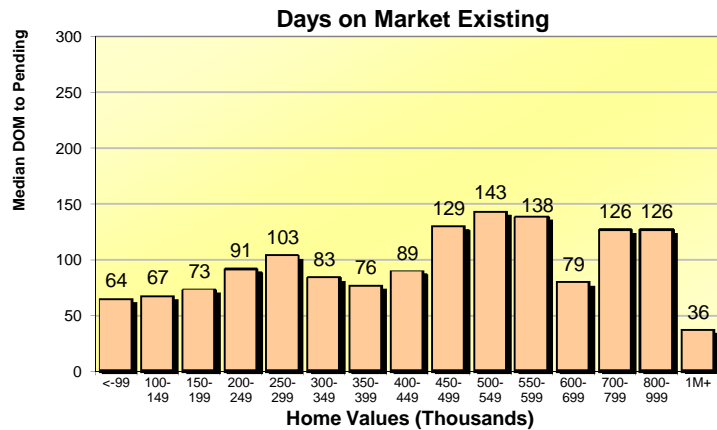
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Months of Inventory 2011 Accumulated Regional Market Residential



Days-On-Market to Pending Graphs



Data is taken from the MLS database on the 12th of the current month and should be considered a preliminary Sales and listings not on the database and Time Shares are excluded. Data is through the end of the previous month

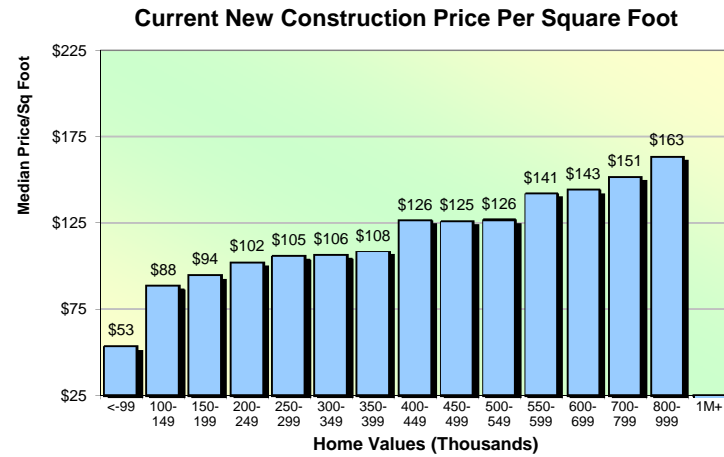
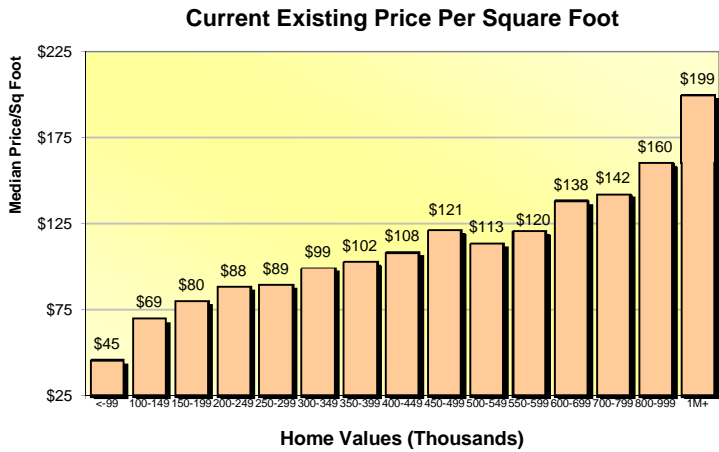
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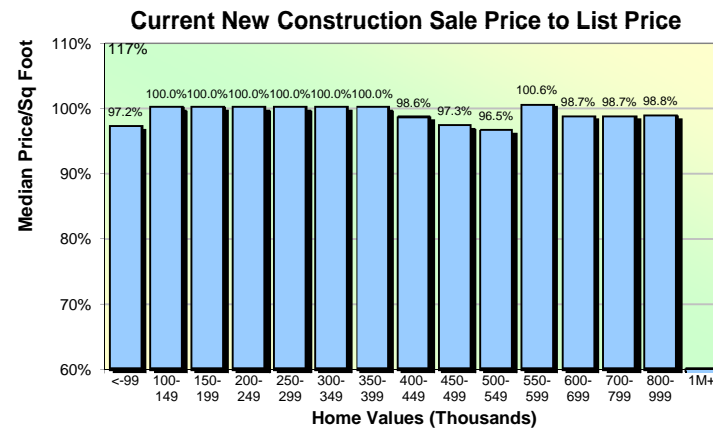
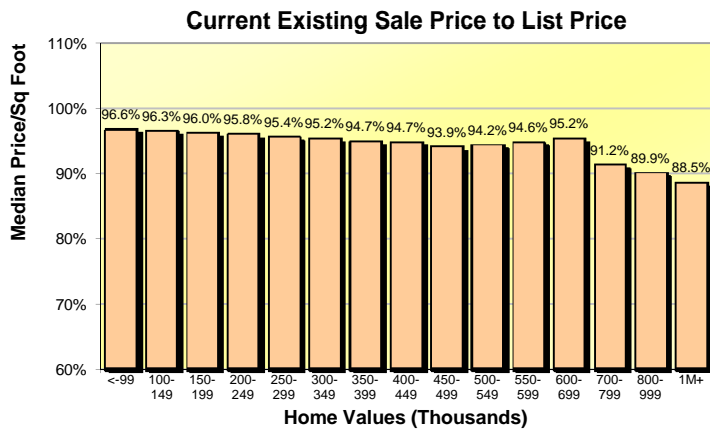
Median Price Per Square Foot Graphs

2011 Accumulated

Regional Market Residential



Median Sale Price to List Price Ratio Graphs



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