

Real Estate Market Activity Table

Regional Residential Benton and Washington Counties

2011 Annual

Current Existing Home Market

Price Range	End of Yr Listings	Annual Sales	Sales / Month	Months Supply	DOMP (Median)	P/SF (Median)	SP/LP (Median)	Sales Volume	Price Range
0-99	849	2210	184	4.6	64	\$45	96.6%	\$136,649,156	0-99
100-149	652	1208	101	6.5	67	\$69	96.3%	\$143,815,763	100-149
150-199	543	689	57	9.5	77	\$80	96.0%	\$114,351,642	150-199
200-249	253	372	31	8.2	94	\$88	95.9%	\$80,168,749	200-249
250-299	239	248	21	11.6	102	\$89	95.4%	\$64,902,799	250-299
300-349	148	130	11	13.7	87	\$98	95.2%	\$40,387,267	300-349
350-399	120	108	9	13.3	79	\$102	94.8%	\$38,424,655	350-399
400-449	59	71	6	10.0	90	\$108	94.7%	\$28,582,465	400-449
450-499	74	58	5	15.3	124	\$121	93.9%	\$25,643,160	450-499
500-549	31	26	2	14.3	143	\$114	94.6%	\$12,548,600	500-549
550-599	43	22	2	23.5	138	\$120	94.6%	\$11,846,940	550-599
600-699	42	22	2	22.9	79	\$142	95.5%	\$14,134,550	600-699
700-799	36	17	1	25.4	138	\$142	90.4%	\$11,515,000	700-799
800-999	34	20	2	20.4	132	\$158	89.9%	\$16,168,558	800-999
1,000+	46	13	1	42.5	36	\$199	88.5%	\$18,051,860	1,000+
Totals	3,169	5,214	434.5	7.3	73	\$66	96.0%	\$757,191,164	Totals

Current New Construction Market

Price Range	End of Yr Listings	Annual Sales	Sales / Month	Months Supply	DOMP (Median)	P/SF (Median)	SP/LP (Median)	Sales Volume	Price Range
0-99	0	13	1.1	0.0	238	\$61	97.2%	\$970,200	0-99
100-149	56	119	9.9	5.6	94	\$88	100.0%	\$15,947,262	100-149
150-199	96	146	12.2	7.9	94	\$94	100.0%	\$24,677,220	150-199
200-249	58	83	6.9	8.4	128	\$102	99.7%	\$18,644,731	200-249
250-299	69	122	10.2	6.8	105	\$105	100.0%	\$33,476,650	250-299
300-349	30	58	4.8	6.2	112	\$106	100.0%	\$18,757,221	300-349
350-399	15	21	1.8	8.6	57	\$108	100.0%	\$7,829,736	350-399
400-449	3	8	0.7	4.5	140	\$127	98.7%	\$3,344,600	400-449
450-499	4	5	0.4	9.6	25	\$122	97.3%	\$2,310,600	450-499
500-549	2	3	0.3	8.0	94	\$126	96.5%	\$1,515,000	500-549
550-599	3	2	0.2	18.0	26	\$141	100.6%	\$1,184,000	550-599
600-699	4	6	0.5	8.0	231	\$143	98.7%	\$3,837,000	600-699
700-799	2	3	0.3	8.0	97	\$162	100.0%	\$2,174,000	700-799
800-999	1	1	0.1	12.0	387	\$163	98.8%	\$810,000	800-999
1,000+	1	0	0.0	84.0	---	---	---	\$0	1,000+
Totals	344	590	49.2	7.0	102	\$100	100.0%	\$135,478,220	Totals

Total Market-All Price Categories

End of Year and Annual

End of Yr Listings	Annual Sales	Ave Sales / Month	Months Supply	DOMP (Median)	P/SF (Median)	SP/LP (Median)	Sales	Volume
3,513	5,804	483.7	7.3	77	\$69.3	96.5%	\$892,669,384	

Median Sales Prices

Existing	New Cons	Total
\$111,000	\$209,500	\$120,000

Data is taken from the MLS database on the 12th of January in the year following and should be considered a preliminary report
Sales and listings not in the database and Time Shares are excluded.

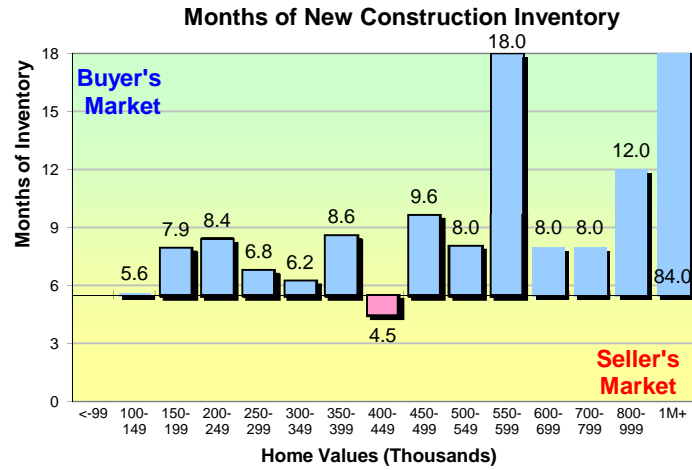
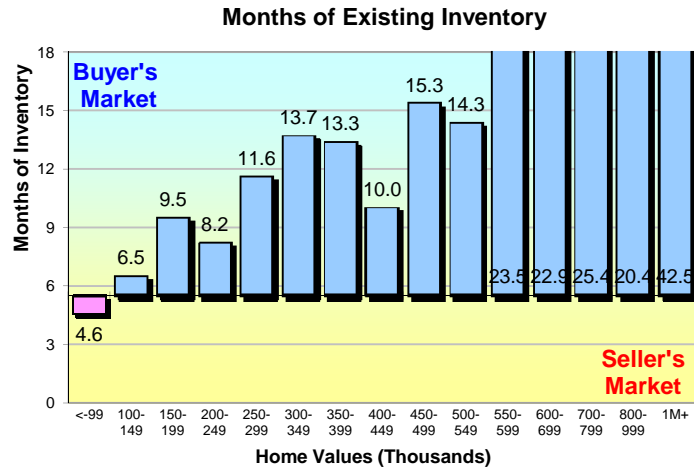
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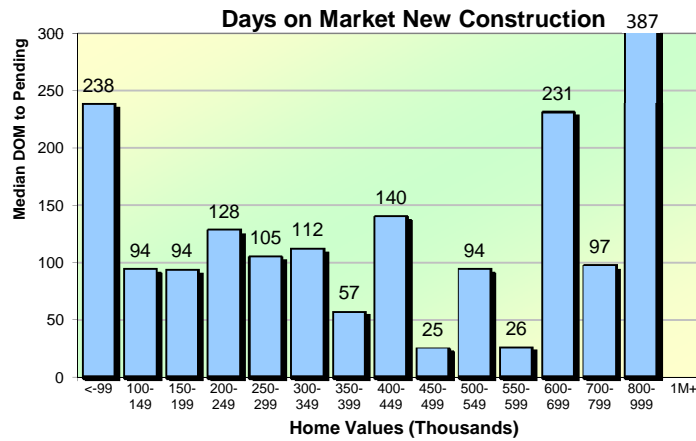
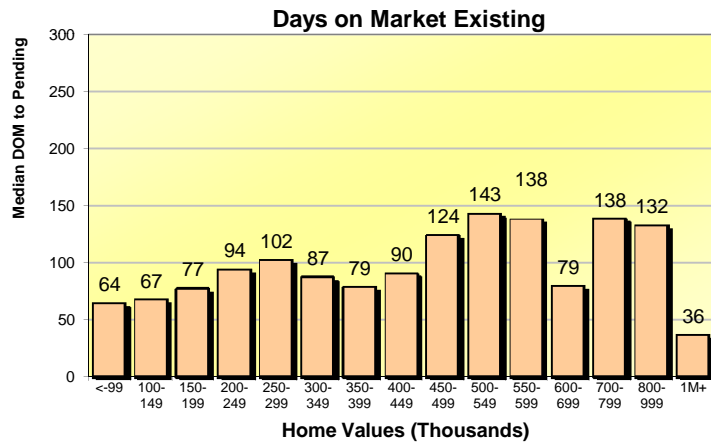
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Months of Inventory 2011 Annual Regional Market Residential



Days-On-Market to Pending Graphs



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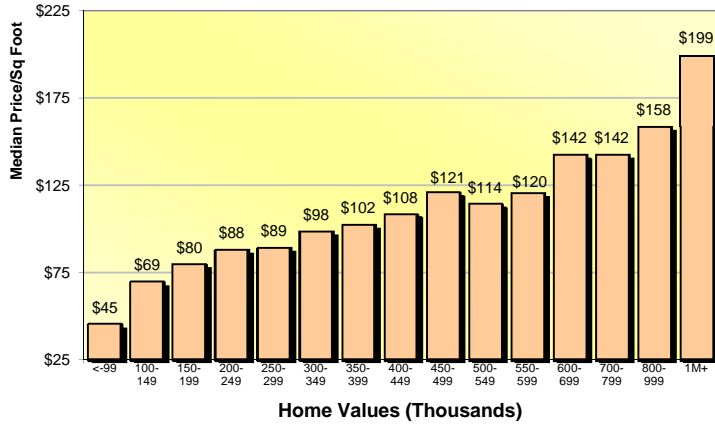
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Median Price Per Square Foot Graphs

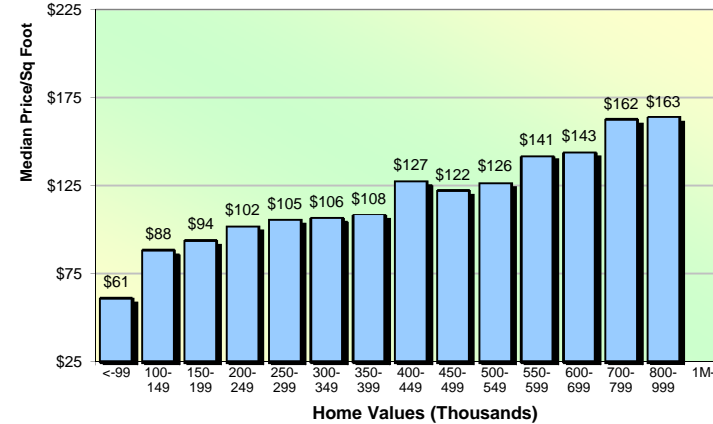
2011 Annual

Regional Market Residential

Current Existing Price Per Square Foot

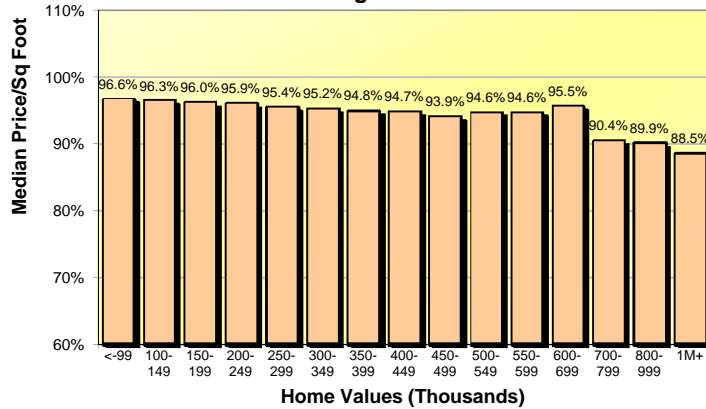


Current New Construction Price Per Square Foot

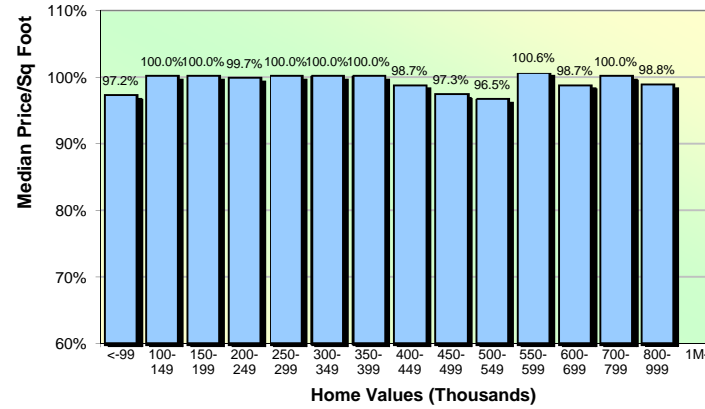


Median Sale Price to List Price Ratio Graphs

Current Existing Sale Price to List Price



Current New Construction Sale Price to List Price



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